THE RHODE ISLAND CONVENTION CENTER AUTHORITY

MEETING OF THE

**DUNKIN' DONUTS CENTER COMMITTEE** 

**August 24, 2010** 

A meeting of the Dunkin' Donuts Center Committee of the Rhode

Island Convention Center Authority (hereinafter referred to as

"Authority", the "CCA" or the "Board") was held on August 24, 2010,

pursuant to notice, at the Rhode Island Convention Center

Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Dave Duffy, Jeffrey Hirsh, Dale

Venturini, Letitia Carter and Paul MacDonald.

Also in attendance were Jim McCarvill, Betty Sullivan and Kim

Keough, RICCA; Tim Muldoon, Debbie Tuton, Nancy Beauchamp,

Arlene Oliva and Amanda Marzullo, RICC; Larry Lepore, Bob Cappalli,

Cheryl Cohen and Jodi Duclos, DDC; Bruce Leach, Legal Counsel and

Eileen Smith, recording secretary.

Mr. Duffy called the meeting to order at 1:50 pm.

Mr. Duffy asked for a motion to approve the minutes of the June

meeting. Upon a motion duly made by Mr. MacDonald and seconded

by Ms. Venturini it was unanimously

VOTED: to approve the minutes of the June meeting.

Mr. Duffy asked Mr. Lepore to address the committee. Mr. Lepore reported that the Dunkin' Donuts Center's net income for July was better than budget. Mr. Lepore was very pleased that the Dunkin' Donuts Center finished the fiscal year with a profit for the first time. He noted that better staff scheduling, as well as a concerted effort to reduce utility costs contributed to a profitable year.

Mr. Lepore reported that the Aventura concert was a success and that we are looking at other artists that would appeal to the diverse population in the area. Mr. Lepore said that the staff is ready and looking forward to the sold out Justin Bieber concert. He noted that parents will drop off their children and find things to do in the city. He said that local restaurants should be busy. Mr. Hirsh asked if extra security is necessary who pays for it. Mr. Lepore said that the promoter is responsible for paying for extra security but in this instance it was not needed. Mr. Lepore stated that we are negotiating with a promoter for a Phish concert that will have more of a security component. Mr. Lepore explained that Phish is a group that attracts the same followers as the Grateful Dead. Mr. Lepore noted that he is putting together an offer taking advantage of Dunkin' Donuts Presents. Mr. Lepore said that the Dunkin' Donuts Center will hit the ground running.

Mr. Lepore said that he is negotiating with Providence College and the Providence Bruins to create an enhanced team store that would sell both PC and P Bruins merchandise. He stated that the P Bruins will be investing in PC merchandise and will man the store. Mr. Lepore noted that the space will double in size but will preserve 900 plus square feet as a swing space for meet and greats, special events, a sponsor room, etc. Mr. Lepore said that the space could be used by Dunkin' Donuts if they decide to revisit the Dunkin' Donuts store. Mr. McCarvill noted that the naming rights contract is close to being complete.

Mr. Lepore stated that the Public Art project is approximately 2 weeks behind schedule but they will make adjustments for the Justin Bieber concert. McCarvill said that Gilbane is working on the step repair. Mr. Lepore noted that the concrete apron project is complete. Mr. McCarvill noted that the next City Planning meeting would take place in September and we are hoping for approval of the marquee. He said that Daktronics is ready to go. Mr. Lepore noted that we are reluctant to send them their 30% down payment on the marquee until we have a license. Mr. McCarvill said that he would like to get RIDOT on board for the sign on the back of the building. Mr. Lepore noted that a moratorium has been imposed on new electronic boards.

Mr. McCarvill reported that he had met with Dan Boudoin regarding the plan to make Sabin Street two way. He said that Mr. Boudoin said that the City is committed to the plan. Mr. McCarvill stated that he informed Mr. Boudoin that we would be difficult about the change and will continue to oppose it.

Mr. Duffy asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Ms. Venturini and seconded by Mr. Hirsh it was unanimously

VOTED: to adjourn at 2:15 p.m.